



## Compensation Plan

Being a Scentsy Family Consultant allows you to have a flexible schedule and set your own goals. No matter what your background is or how many hours you wish to work, you can have a successful business that fits your lifestyle! Scentsy Family’s Compensation Plan offers commissions on personal sales and leadership bonuses as you build a team. For detailed information on Scentsy Family’s Compensation Plan, go to the Training Center on your Workstation.

COMPENSATION PLAN															
	Monthly					Title									
	Personal Retail Volume (PRV)	Group Wholesale Volume (GWV)	Team Wholesale Volume (TWW)	Active Frontline Consultants	First Generation Directors	Commission from Personal Retail Volume	Bonus from Personal Wholesale Volume	Frontline Essential or Certified Consultant TWV Bonus	Frontline Lead Consultant TWV Bonus	Frontline Star Consultant TWV Bonus	Frontline SuperStar Consultant TWV Bonus	Frontline Director (Q) TWV Bonus	1st Generation Director TWV Bonus	2nd Generation Director TWV Bonus	3rd Generation Director TWV Bonus
* Lifetime Personal Retail Volume; must be attained before rank advancement.  PRV is a global point system convertible to local currency using a peg rate, calculated by the formula *tax exclusive price / PRV.* The current peg rate for U.S. is 1 PRV = \$1.															
<b>SuperStar Director</b>	500	80,000	10,000	3	4	25%	9%	9%	7%	5%	2%	3%	3%	4%	5%
<b>Star Director</b>	500	30,000	6,000	3	2	25%	9%	9%	7%	5%	2%	3%	3%	4%	
<b>Director</b>	500	10,000	2,000	3		25%	9%	9%	7%	5%	2%	3%			
<b>SuperStar Consultant</b>	500	6,000		3		25%	7%	7%	5%	3%					
<b>Star Consultant</b>	500	2,500		2		25%	4%	4%	2%						
<b>Lead Consultant</b>	500	1,000		1		25%	2%	2%							
<b>Certified Consultant</b>	1,000*					25%									
<b>Essential Consultant</b>						20%									
<b>RANK</b>	<b>RESPONSIBILITIES</b>				<b>REWARDS</b>										

To determine the percentage you will be paid on your commission and bonuses, first determine your rank for the month, then look across the chart to find the title held by your Frontline Consultants.

You are paid according to your own rank and the title(s) of the Consultants in your frontline.